



## **Extruded Aluminum Brackets**

for ventilated and aluminum facades

# Who are we?

BSP System Sp. z o.o. is a young, energetic and fully professional company dealing in the complete aspect of ventilated elevations and mounting techniques.

Our management has over a decade of experience in the field of professional construction services in Poland and abroad.

We as a team have been tried and succeeded on one of the most challenging projects in Poland 'Złote Tarasy' contracted by Skanska.

We have a history of work in the construction business, designing, product management and foreign trade.

**Marcin Kwieciński**

Managing Partner at BSP System Sp. z o.o.

8 years with Geze as Sales Director

2 year in AMS as Sales Specialist

**Elżbieta Kwiecińska**

Consulting and support at BSP System Sp. z o.o.

20 years in external elevations - own business

10 years in KBM as licenced Inspector of  
Construction Supervision

# Waldemar Flis

Technical Director at BSP System Sp. z o.o.

2 years with Alu Nova as Design dept. Manager

2 years with Domoferm as Project Manager on  
Złote Tarasy

4 years with ABS-Peneder as Technical  
Supervisor

Maciej Chrzanowski

Area Sales Manager at BSP System Sp. z o.o.

2 years with Thyseen as Sales Representative

4 years with Widok as Logistics Manager

**Arkadiusz Piecuch**

Area Sales Manager at BSP System Sp. z o.o.

5 years in Geze as Sales Representative

2 years in Würth as Sales Representative

cooperating with:

**Darek Piros**

Constructor / Designer

Since 5 Years running FASKAM - own business  
2 years in Intropjekt as Designer of aluminum  
facades



cooperating with:

**Michal Khouri**

Import Manager at Nova Decor

2 years in Verte Corporation as Import and  
Product Manager

2 years in Domoferm as Logistics Manager

4 years in Caterpillar as Product Specialist

# What have we accomplished?

Delivered complete solutions - technical plans, product and installation to:

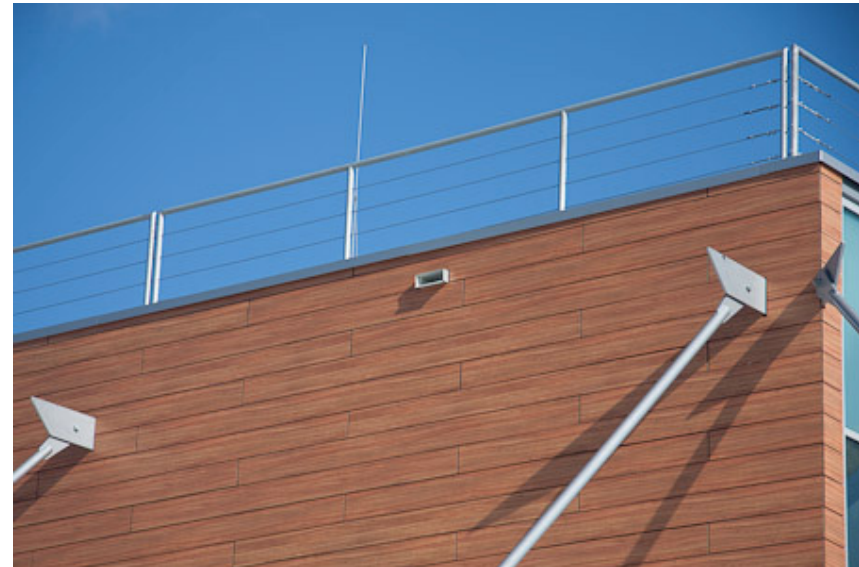
- **IKEA Shopping Center 'Park Targówek'** Warsaw
- **Euro RTV AGD** Warsaw
- **Group of Residential & Commercial buildings** two locations in Warsaw
- **Amphitheatre** in Iława
- **The „Oxygen” Office Building** in Szczecin
- **Sports Stadium** in Legionowo
- **Galvanizing Plant „Zink Power Wielkopolska”** in Kragola near Konin

Delivered the product and installation to:

- **Modular Structured Kindergarten** two locations in Warsaw

Delivered our product to many other projects producing a turnover of over  
**Euro 300 000 in the last year**

# IKEA Shopping Park Targówek





# Oxygen Office Building - Class A





# Amphitheatre in Ława



# Galvanizing Plant „Zink Power Wielkopolska”





# Group of Residential & Commercial buildings



# What are we working on?

- **Housing Estate** at Jesiennych Liści st. in Warsaw
- **Housing Estates** at Międzyborska st. in Warsaw
- **Housing Estates** at Argentyńska st. in Warsaw
- **Housing Estates** at Wyścigowa st. in Warsaw
- **Housing Estates** at Warszawska st. in Kielce
- **Housing Projects** at Łukowska st. in Warsaw
- Negotiating contract for 300 000 Euro with **Mera Pniefal** - their investment in Warsaw/Wawer
  - First shop drawing done
  - Panel optimization calculated
  - Material Selection finalised
- Hundreds of other offers placed for conceptual drawings, implementations, executive plans.

Aiming for a turnover of 600 000 euro  
in the next year



# Housing Estate at Jesiennych Liści



# Housing Estate at Wyścigowa





# Mera Pnefal office building



# When have we started?

- 2008 an idea is born, first investigations and planning
- 2009 with the decision to fill a gap in the aluminum sector of non system solutions for ventilated and glass facades.
- Very close cooperation with a design office RH+ formerly Intro Projekt dealing mainly in the external elevations sector on Stadiums, shopping malls, office buildings, etc.

# Where are we with our business?



## **Warsaw**

Headquarters with 4 people doing sales in central and eastern Poland and designing

## **Rzeszów**

BSP Montage with 3 people doing sales in the south and installation throughout Poland

# Where are we with our business?



## *Distributors*

**Masca** - Gdańsk

**Abadax** - Warsaw

**Pryzmet** - Lublin and Kraków

*Cooperating companies  
that offer our products  
through out Poland*

**PLASTICS**

**TUPLEX**

**THYSSEN**

**BLYWEERT**

# Where are we with our business?



1. Production in Kęty S.A. where the profiles are extruded using our own matrixes. We have designed, and developed those mounting systems to meet our requirements:

higher durability, better tolerance,  
easier mounting.

2. From there the profiles go to Przasnysz where they undergo further treatment, we also stock around 3000 units of various profiles for quicker reaction times.

3. The ready made brackets are sent directly to sites or to our warehouse in Warsaw where we keep a couple thousand brackets for unit sales.



# How we imagine to introduce ALUPRO



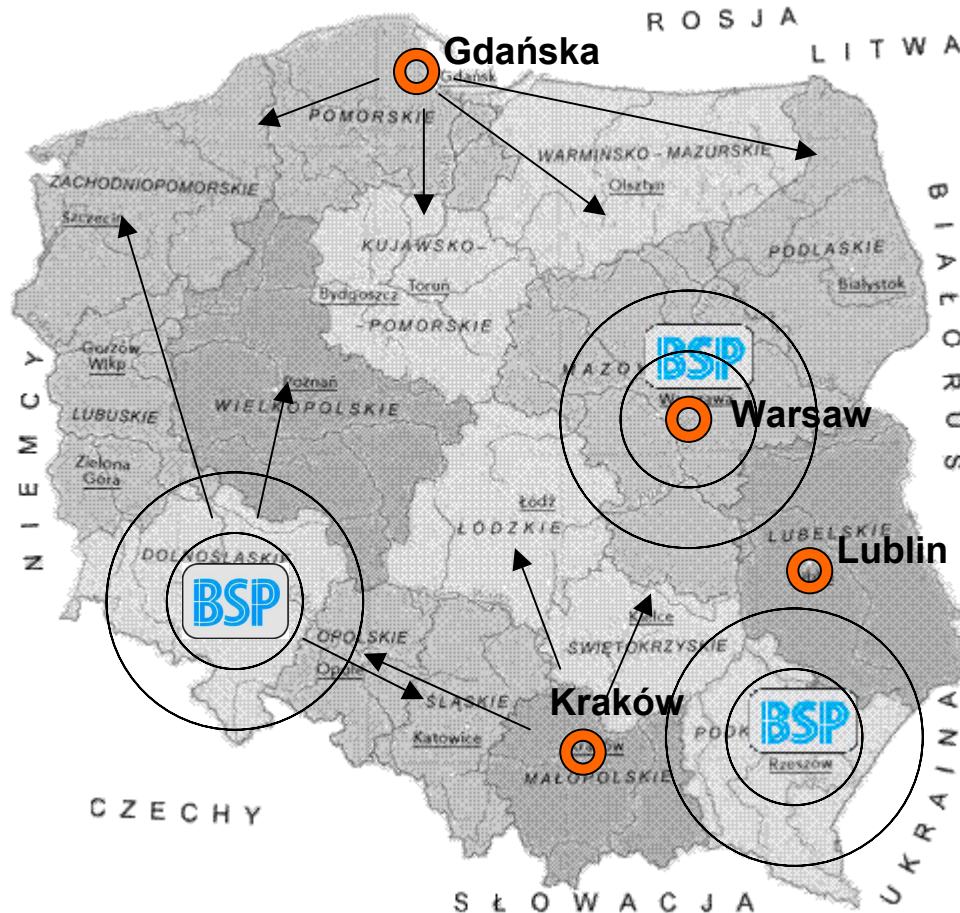
Throughout our network we can assure **instant introduction** of a new product.

Thanks to our fresh approach we **guarantee care** for the entrusted product.

We believe there is a **gap** on the market for this product to **fill in**. The alternatives in competition are not numerous and we could **supplement** the leading Hunter Douglas.



# How we imagine to introduce ALUPRO



**1 person** responsible for the product and it's proper introduction

**1 person** responsible for sales in the western area of Poland

# Cooperation



Yours Sincerely

*The BSP Team*

